

SYSTEM AVAILABILITY

TNK12 FORESTRY STUMP GRINDERS

Technical Application Bulletin

PROJECT BACKGROUND

DISCOVER

- Forestry OEM produces stump grinders with a 20-gallon metal tank to a wide range if customers
- These machines need to be robust, durable and mobile.
- Needing an updated solution, OEM looked for assistance finding the next generation of elements on the stump grinders.
- Next gen. needed to be lightweight and compact but still structurally sound.

DIAGNOSE

- The fabricated metal tanks the customer was using can be filled with debris, heavy and prone to weld cracks.
- These tend to only operate as a space to store fluid due to lack of in-depth engineering analysis. The lack of this creates an issue with space utilization and flow profile.
- This takes valuable time away from the OEM's skilled employees for low value work.

INDUSTRIES











What We Did: After we checked Schroeder's simulation data, we confirmed the geometry and internal baffle on the TNK12 would provide the same deaeration performance as a traditional 20 plus gallon reservoir.

Course of action

DESIGN

- 1. The TNK12 reducing the spatial footprint of the tank reservoir on the stump grinders gives the lightweight, compact and structurally sound component they were looking for.
- 2. Furthermore, the integrated components of the TNK12 reduces labor required with traditional hydraulic reservoirs. With many components installed as a complete plug and play package.
- 3. Careful calculation and considerations have been made to ensure that the material would perform properly under all foreseeable operating parameters when the machine is in use.







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DELIVER

- Because the TNK12 is a readily available product in our catalog it was easy to provide a prototype to the customer for field testing.
- Using our prototype saved hundreds of development hours instead of producing their own rotomolded tank.
- After putting these machines through the rigorous testing required, our TNK12 remained unaffected by the wear and tear expected during operation.
- Because of space and weight savings provided, the customer was able to make additional improvements to their designs.
- Reducing the volume of the tank led to decreased total cost of ownership associated with lower oil usage.
- Intangible benefits also include ease of maintenance procedures, transport of material, and more available machine real estate for flexible designs.

| Oil Reduced Per Unit (g) | Oil Reduced Annually (g) | Cost Savings (\$) |
|--------------------------|--------------------------|-------------------|
| 8 gallons | 4,000 gallons | \$28,000 |
| Labor Cost Per Tank (\$) | Number of Tanks | Cost Savings (\$) |
| \$30 | 500 | \$15,000 |



CUSTOMER BENEFITS

- Saves thousands in transfer pump failures
- Non spin-on cartridge style element.
- Lightweight bowl design with replaceable element minimizes landfill waste

FURTHER APPLICATION AREAS

- Mobile machinery
- Equipment for a variety of industrial applications

ROI

Total Savings (\$)



Underlying Values: The TNK12 provided numerous benefits to the application: reduction in oil volume, labor savings, development time savings, and overall space and weight savings.

Because of our engineering doing development, the cost savings from was \$7,500 up front.

Total direct savings to the customerwas \$43,000 annual. This also helped sell more machines, the overall end goal.

If our improvement efforts help them sell just 3 more machines a year, that is \$175,000 in additional revenue for them.

PRODUCT SPECS

TNK12 | Complete Package Solution w/ GeoSeal Quality Protected Elements & Private Labeling Return Line Filter: ZT & GZT Max. Return Flow: 40 gpm (150 L/min) Weight: 21 lbs (9.7 kg) Tank Materials:High Density Polyethylene (HDPE) Tank Volume: Aluminum Element Change Clearance:

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7.4" (187 mm)